This list includes auctions conducted by various auction firms throughout the State of Iowa not affiliated with Iowa Appraisal and Research Corporation.

CSR-2 soil rating is calculated on tillable acres of each tract of land.

Contact Jim Rothermich if you would like additional information on these transactions.

The Land Talker says:

Greetings! Winter is finally over. Corn planting has begun with soybeans soon to follow if not already started. The Iowa land market continues to be very stable, if not stronger, in certain areas. Comparing the number of acres sold from last year, April 2017 had 4,180 acres offered at auction whereas April 2018 had a similar amount of 3,974 acres. The year-to-date auction totals were 2017: 20,818 acres, and 2018: 29,160 acres - a 40% increase in the number of acres being sold at auction in 2018 compared to 2017. This is due to some financial stress. The extra acres on the market has had no effect on prices. The demand to buy is so strong that it has not affected land prices negatively. I am expecting a fairly active fall for auction activity. Several realtors have told me they are “getting a lot of phone calls” from potential sellers. We will see if these farms actually do come to the market. I am still of the opinion that if you’re thinking of selling in the near term (in the next two to three years), now is a good time to bring the farm to the market. We are still in a ‘sellers’ market.”

Talk to you in a month!

Jim ”the Land Talker”

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**SALE DATE** | **COUNTY** | **LAND TYPE** | **GROSS ACRES** | **$ PER ACRE** | **CSR2** | **TILLABLE ACRES**
--- | --- | --- | --- | --- | --- | ---
04/02/18 | Woodbury | Tillable-Gravel | 76.44 | $7,200 | 69 | 54
04/02/18 | Woodbury | Tillable | 10.8 | $3,800 | 45 | 9.39
04/02/18 | Woodbury | Tillable-Recreation | 105.3 | $3,700 | 50.8 | 60
04/03/18 | Wright | Tillable | 151 | $9,450 | 82.9 | 147.01
04/03/18 | Winnebago | Tillable | 40 | $9,300 | 83.8 | 36.66
04/03/18 | Clay | Tillable | 73 | $6,100 | 55.8 | 73.7
04/03/18 | Clay | Site | 7 | $4,571 | n/a | 0
04/05/18 | Decatur | Pasture-Farmstead | 160 | $3,200 | n/a | 0
04/05/18 | Marion | Tillable | 104 | $7,100 | 75.1 | 100.54
04/05/18 | Cherokee | Tillable | 72.4 | $11,100 | 96.8 | 69.89
04/05/18 | Cherokee | Tillable | 69 | $9,500 | 92.3 | 61.27
04/05/18 | Cherokee | Tillable | 37 | $9,800 | 87.6 | 35.53
04/06/18 | Dickinson | Tillable-Pasture | 129.8 | $5,300 | 74.2 | 70.14
04/06/18 | Dickinson | Pasture | 20.3 | $4,100 | n/a | 0
04/06/18 | Lyon | Tillable | 128.9 | $7,125 | 80.9 | 121.04
04/06/18 | Jackson | Tillable-Pasture | 240 | $4,950 | 53.4 | 124.36
04/06/18 | Linn | Tillable | 160 | $11,300 | 84.5 | 153.92
04/06/18 | Linn | Tillable | 99 | $12,400 | 89.2 | 96.42
04/07/18 | Wapello | Pasture-Tillable | 115 | $2,250 | 45 | 36
04/07/18 | Van Buren | Pasture-Tillable | 66 | $3,325 | 42.4 | 23
04/10/18 | Hardin | Tillable | 164.84 | $7,900 | 85.4 | 161.12
04/10/18 | Hardin | Tillable | 77 | $8,300 | 84.9 | 73.14
04/10/18 | Hardin | Tillable | 158.59 | $6,650 | 87.1 | 126.75
04/11/18 | Emmet-Palo Alto | Tillable-Pasture | 109 | $4,900 | 74.2 | 79.04
04/12/18 | Cass | Tillable-wind turbine | 160 | $5,550 | 60.3 | 145.65
04/12/18 | Cass | Tillable | 77 | $5,450 | 60.4 | 69.07
04/12/18 | Cass | Tillable | 71.42 | $5,100 | 50.6 | 69.11
04/19/18 | Clarke | Development-Tillable | 47.66 | $9,502 | 60.2 | 40
04/20/18 | Wapello | Tillable | 25 | $5,350 | 85.1 | 20

Continued on next page
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### April 2018 Iowa Land Auction Results

<table>
<thead>
<tr>
<th>Sale Date</th>
<th>County</th>
<th>Land Type</th>
<th>Gross Acres</th>
<th>$ Per Acre</th>
<th>CSR2</th>
<th>Tillable Acres</th>
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<tbody>
<tr>
<td>04/23/18</td>
<td>Winneshiek</td>
<td>Tillable-Pasture</td>
<td>131.46</td>
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<td>Winneshiek</td>
<td>Recreation</td>
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<td>Tillable</td>
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<td>Appanoose</td>
<td>CRP-Recreation</td>
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